
BACHELOR PROGRAM

MAJOR: FINANCE - BANKING

CONCENTRATION: BANKING

SYLLABUS

1. Course Title: INTERNATIONAL PAYMENT (I)

2. Course Code:

3. Number of Credits: 02

4. Level : *3rd academic year*

5. Teaching Time Allocation:

+ Lecture :02

+ Practice, laboratory : at least 01

+ Other

6. Pre-Requisites: Introductory Finance, Economics & Import – Export Business Analysis

7. Course Aims & Learning Objectives:

- Course Aims:

The main objective of the course is to provide in – depth knowledge about sale contract, means and methods of international trade payment. After completing this course, students can work at international payment departments of import and export enterprises or commercial banks Course

Objectives:

- (1) Understand vital contents of a sale contract and some related international rules
- (2) Understand the process of issuance and circulation of the means of international trade payment.
- (3) Understand the ways to implement international payment methods and apply them in practical cases.
- (4) Understand the ways to implement documentary credits and apply them in practical cases.
- (5) Understand commercial documents in documentary credits and have ability to apply international rules in dealing with commercial conflicts.

8. Course Description:

Introducing in – depth knowledge about sales contract, issuance and circulation of means and methods of international payment in commercial transactions as well as methods of checking documents and tackling practical conflicts related to foreign trading services.

9. Student Learning Activities:

Due to employing the method of dialogue, students have to read academic materials before coming class and come up with questions, talk with a lecturer and other students. Then, the lecturer will systematize the vital contents and students will practice the mentioned topics with exercises in class and at home. Therefore, there are the following compulsory tasks for students, including:

- Attendance: 100%
- Exercises practice at classes
- Individual and group exercises at home
- Giving Group Presentation

10. Recommended Resources:

- Textbooks:

International payment, (2009) Associate. Prof Dr Tran Hoang Ngan editor and his partners partners

- Reference books:

International payment, (2012) Associate. Prof Dr Trần Hoàng Ngân & PhD Nguyen Minh Kieu

- International payment, (2012) Associate. Prof Tram Xuan Huong
- International payment by LC, (2012) Associate. Prof Nguyen Van Tien
- International Trade, (2008) Markusen, Melvin, Kempfer, Maskus
- International Chamber of Commerce's Publications: Incoterms 2010, UCP 600, ISBP 645, ISBP 681, URR 725, URC 522, ULB 1930, ULC 1931.
- SBV's legal documents related to foreign exchange and international payments.
- Ordinance on Foreign exchange control, dated 13/12/2005, by National Assembly

11.Evaluation:

- Midterm test: 15%
- Class discussion or group essay: 15%.
- Group presentation: 20%
- Final Examination: 50%

12.Course Grading Scale: appropriate to the criterions of credit studying program.

13. Learning Activities

| 14. Session | Lecture | Text Book | Student Preoaration | Learning objectives |
|-------------|---|--|--|---|
| 1 | Chapter 5: Incoterms and sales contract | Students read reference materials related to Incoterms 2000 and 2010. | | Learning 11 incoterms: general obligations of buyers and sellers, transfer of risks. Reading payment methods and analysing risks of buyers and sellers in a contract. |
| 2 | Chapter 6: International payment means Bill of exchange, Promissory note, Cheque, Payment | International payment, (2009) Associate. Prof Dr Tran Hoang Ngan Chapter 3: | Doing homework about issuing a bill of exchange. | Learning definition, characteristics, contents of bill of exchange. Knowing acceptance, guarantee, discount, endorsement and the way to issue a bill of exchange. |

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| | cards, etc | International payment means. | | |
| 3 | Chapter 7: International payment methods Remittance, Open account trading, Collections, Cash against Documents (CAD) | International payment, (2009) Associate. Prof Dr Tran Hoang Ngan Chapter 5: International payment methods: Remittance, Open account trading, Collections, Cash against Documents (CAD) | | Learning definitions, participants and procedures of these payment methods. |
| 4 | Chapter 8: Documentary Credits Concept, Participants, Procedures of LC issuance and payment. | International payment, (2009) Associate. Prof Dr Tran Hoang Ngan Chapter 4: Documentary credits | Students review the application of international payment methods and practice some empirical cases in settlement of foreign trading services. Preparing group presentation about special types of LC | Learning definitions, participants and procedures of documentary credits. |
| 5 | Chapter 8: Documentary Credits (Cont.) Special types of L/C | International payment, (2009) Associate. Prof Dr Tran Hoang Ngan Chapter 4: Documentary credits Students read reference materials related to special types | Students investigate special types of L/C and practice some empirical cases in settlement of documentary credits. | Learning special types of LC such as standby LC, transferable LC, back to back LC... |

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|----------|---|---|--|---|
| | | of LC | | |
| 6 | Chapter 8: Documentary Credits (Cont.) Studying about checking methods of documents in Documentary Credit and the applications of Uniform Custom and Practice for Documentary creditsby ICC Publication No 600 | International payment, (2009) Associate. Prof Dr Tran Hoang Ngan Chapter 6: Documents in international payment. | | Applying UCP600 and methods for checking discrepancies in documents. |

COURSE COORDINATOR

Ho Chi Minh City, date 13/04/08

LECTURER

MA Hoang Thi Minh Ngoc

MA Phan Chung Thuy

MA Vu Thi Le Giang