

UNDERGRADUATE TRAINING PROGRAMMES

Training Program name and degree: Bachelor of Economics

Major: Finance - Banking

Type of Training: Full time

Academic Code: 403

**(Promulgating Decision No 1999/QĐ-ĐHKT-QLKH-HTQT dated 19th November, 2009
by the President of UEH)**

1. **Training objectives**

Our undergraduates in Finance and Banking are trained to become professionals in socio-economics, business administration, finance & banking who have a good political quality, virtuous character, health and ability to study, to plan policies and to deal with professional problems in finance and banking. Our graduates can work for central, local or corporate organisations in the areas of banking and finance.

2. **Training duration:** 04 years

3. **The knowledge volume for the whole coursework:** 120 - 121 credits, excluding Physical Education and National Defence Education.

4. **Objects of enrollment:** candidates who have high school diplomas or equivalents are eligible to apply for the National Entrance University Examination according to the stipulations of MOET.

5. **Training process and graduation requirements:** Pursuant to the existing regulations of MOET.

6. **Scoring scale:** 10

7. **Content of training programme:** UEH offers 05 specialisations, educated by the Faculty of Public Finance.

Major:

- Public Finance

The Faculty of Corporate Finance

Majors:

- Corporate Finance
- Insurance

The Faculty of Banking

Majors:

- Banking
- Securities

7.1 Major: PUBLIC FINANCE

7.1.1. Objectives

Our undergraduates are trained to become bachelors of finance and banking who has a professional ability to do research, to master professional knowledge hands-on skills in public finance policies, namely that they can:

- a. Assess fundamental features of public finance policies such as tax, loan, governmental spending and investment policies;
- b. Manage public finance
 - Planning State budgets
 - Forecasting State budgets
 - Drawing balance sheets
 - Planning and implementing tax collection
 - Planning and assessing government expenditure
 - Managing finance and accounting of administrative agencies
 - Making tax reports and declaration
 - Calculating tax returns and other payable taxes correctly and sufficiently
 - Offering tax consulting services to businesses
- c. Undergraduates in corporate finance can work in the following organisations in the areas of:
 - Finance
 - Tax
 - Customs
 - State treasury
 - Central and local investment funds
 - Central and local administrative authorities
 - Manufacturing and trading companies, auditing and tax consulting organisations

7.1.2. Specialisation Training Programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
	GENERAL STUDIES			37	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	

10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
	MAJOR STUDIES			06	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES			06	
15	History of Economic Theories		X	3	Students of Finance -Banking select 02 subjects: Theories of Monetary Finance & Fundamentals of Marketing
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Monetary Finance				
	Law of Labour				
	FUNDAMENTALS OF MAJOR SPECIALISATIONS			12	
17	Principles of Economic Statistics	X		3	
18	Principles of Accounting	X		3	
19	Economic Law	X		3	
20	Econometrics	X		3	
	MAJOR SPECIALISATIONS			20	
21	Corporate Finance I	X		3	
22	International Finance	X		3	
23	Banking Practices I	X		2	
24	Financial Market	X		2	
25	Public Finance I	X		2	
26	Tax	X		2	
27	Principles and Insurance Practices	X		2	
28	International Payment I	X		2	
29	Financial Mathematics	X		2	
	SUPPLEMENTARY COURSEWORK			12	
30	Financial Accounting	X		3	
31	Auditing		X	2	Select 02 from 06 subjects
	Cost Accounting Public Investment				
32	Central Bank		X	2	
	Behavioural Finance Corporate Management				
33	Foreign Language	X		5	
	SUB-MAJORS			18	

34	Public Finance II	X		2	
35	Tax II	X		2	
36	International Taxation Financial Statement - Tax Inspection Analysis Public Management	X		2	Select 01 from 02 subjects
37	Public Finance	X		2	
38	Financial Management in Public Sectors	X		2	
39	Accounting for Administrative Agencies	X		2	
40	Tax III	X		2	
41	Public Investment Assessment	X		2	
42	Extra Curricular Report	X		2	
	Apprenticeship & Graduation			10	
	TOTAL			121	

7.2. Major: CORPORATE FINANCE

7.2.1. Objectives

To equip our undergraduates with a wide knowledge of modern finance, co-operating with international universities and suitable for the international economic integration trend as well as knowledge of modern Corporate Finance, Multinational Financial Management, International Finance, Investment Capital Budgeting, Security Investment, Accounting and Auditing, Stock Markets, Banking & Insurance Practices.

Graduates can work in the areas of financial management, accounting, currency trading, project assessment, securities trading, investment in financial institutions (banks, investment funds, insurance companies, etc.) and auditing companies, local companies or multinational corporations.

7.2.2. Specialisation Training Programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
	GENERAL STUDIES			37	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	

	MAJOR STUDIES			06	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES			06	
15	History of Economic Theories		X	3	Students of Finance -Banking select 02 subjects: Theories of Monetary Finance & Fundamentals of Marketing
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Finance & Money				
	Law of Labour				
	FUNDAMENTALS OF MAJOR SPECIALISATIONS			12	
17	Principles of Economic Statistics	X		3	
18	Principles of Accounting	X		3	
19	Economic Law	X		3	
20	Econometrics	X		3	
	MAJOR SPECIALISATIONS			20	
21	Corporate Finance I	X		3	
22	International Finance	X		3	
23	Banking Practices I	X		2	
24	Financial Market	X		2	
25	Public Finance I	X		2	
26	Tax	X		2	
27	Principles and Insurance Practices	X		2	
28	International Payment I	X		2	
29	Financial Mathematics	X		2	
	SUPPLEMENTARY COURSEWORK			12	
30	Financial Accounting	X		3	
31	Auditing		X	2	Select 02 from 06 subjects
	Cost Accounting Public Investment				
32	Central Bank		X	2	
	Behavioural Finance Corporate Management				
33	Foreign Language	X		5	
	SUB-MAJORS			18	
34	Capital Budgeting	X		2	
35	Financial Analysis	X		2	
36	Financial Investment	X		2	
37	Corporate Finance II	X		3	

38	Multinational Finance	X		2	
39	Risk Management	X		3	
40	Financial Modeling Technique Analysis	X		2	Select 01 from 02 subjects
41	Extra Curricular Report	X		2	
	Apprenticeship & Graduation			10	
	TOTAL			121	

7.3. Major: INSURANCE

7.3.1. Objectives

To equip our undergraduates with a wide knowledge of finance and banking as well as deep knowledge of insurance so as to meet social demand for employees **who are well-qualified** and competent to manage financial organisations in general and insurance companies in particular.

Our graduates can work for insurance organisations (insurance companies, re-insurance, insurance brokers, social insurance agencies, health insurance); state administrative authorities (Ministry of Finance, Ministry of Labour-Invalids and Social Affairs; Financial Intermediaries, (banks, investment funds, fund management companies...) and other socio-economic organisations (with the role of an employee responsible for financial risk and insurance).

7.3.2. Specialisation Training Programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
	GENERAL STUDIES			37	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
	MAJOR STUDIES			06	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES			06	

15	History of Economic Theories		X	3	Students of Finance & Banking select 02 subjects: Theories of Monetary Finance & Fundamentals of Marketing
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Finance & Money				
	Law of Labour				
FUNDAMENTALS OF MAJOR SPECIALISATIONS				12	
17	Principles of Economic Statistics	X		3	
18	Principles of Accounting	X		3	
19	Economic Law	X		3	
20	Econometrics	X		3	
MAJOR SPECIALISATIONS				20	
21	Corporate Finance I	X		3	
22	International Finance	X		3	
23	Banking Practices I	X		2	
24	Financial Market	X		2	
25	Public Finance I	X		2	
26	Tax	X		2	
27	Principles and Insurance Practices	X		2	
28	International Payment I	X		2	
29	Financial Mathematics	X		2	
SUPPLEMENTARY COURSEWORK				12	
30	Financial Accounting	X		3	
31	Auditing		X	2	Select two from six subjects
	Cost Accounting Public Investment				
32	Central Bank		X	2	
	Behavioural Finance Corporate Management				
33	Foreign Language	X		5	
SUB-MAJORS				18	
34	Maritime Insurance	X		2	
35	Non-Maritime Insurance	X		2	
36	Life Insurance	X		2	
37	Re-Insurance	X		3	
38	Insured Business Management	X		2	
39	Financial Management and Accounting of Insured Businesses	X		4	
40	Cost Determination of Insured Products	X		2	Select 01 from

	Social Security Insurance				02 subjects
41	Extra Curricular Report	X		2	
	Apprenticeship & Graduation			10	
	TOTAL			121	

7.4. Major: BANKING

7.4.1. Objectives

We equip students with fundamental knowledge of money, banking and stock exchange. Their professional skills are trained to help students look for a good job and take on several assigned positions in banks such as credits and loan officers, international payment accountants, foreign currency dealers), in security companies (stock brokers, stock dealers), in other non-banking institutions, national financial management authorities, and other types of businesses. With sufficient professional knowledge, they can continue to do their postgraduate work.

7.4.2. Specialisation Training Programme

No	Subjects	Quality		Number of Credits	Notes
		obligatory	optional		
	GENERAL STUDIES			37	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
	MAJOR STUDIES			06	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES			06	
15	History of Economic Theories		X	3	Students of Finance-Banking select 02 subjects: Theories of Monetary Finance & Fundamentals of
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Finance and Money				

	Law of Labour				Marketing
	FUNDAMENTALS OF MAJOR SPECIALISATIONS			12	
17	Principles of Economic Statistics	X		3	
18	Principles of Accounting	X		3	
19	Economic Law	X		3	
20	Econometrics	X		3	
	MAJOR SPECIALISATIONS			20	
21	Corporate Finance I	X		3	
22	International Finance	X		3	
23	Banking Practices I	X		2	
24	Financial Market	X		2	
25	Public Finance I	X		2	
26	Tax	X		2	
27	Principles and Insurance Practices	X		2	
28	International Payment I	X		2	
29	Financial Mathematics	X		2	
	SUPPLEMENTARY COURSEWORK			12	
30	Financial Accounting	X		3	
31	Auditing Cost Accounting Public Investment	X	X	2	Select 02 from 06 subjects
32	Central Bank Behavioral Finance Corporate Management	X X	X	2	
33	Foreign Language	X		5	
	SUB-MAJORS			17	
34	International Payment I	X		3	
35	Commercial Banking Practices	X		2	
36	Bank Accounting	X		3	
37	Credit Assessment	X		2	
38	Commercial Bank Management	X		3	
39	Bank Marketing		X	2	Select one from two subjects
41	Extra Curricular Report	X		2	
	Apprenticeship & Graduation			10	
	TOTAL			120	

7.5. Major: SECURITIES

7.5.1. Objectives

We equip students with fundamental and advanced knowledge of stock market. Our students are educated to have enough ability to do basic and technical analysis of stock market, participate in managing portfolios in the stock market effectively.

Our students are provided with professional skills so that they can look for a good job and take on various positions in terms of stock market such as working for the departments of the State Securities Commission, Stock Exchanges, Deposit Centres, for securities companies at the position of stock consultants, stock market analysts, portfolio managers, stockbrokers, or for funds management companies, investment funds, and other listed companies.

7.5.2. Specialisation Training Programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
GENERAL STUDIES				37	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
MAJOR STUDIES				06	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES				06	
15	History of Economic Theories		X	3	Students of Finance -Banking select 02 subjects: Theories of Monetary Finance & Fundamentals of Marketing
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Finance and Money				
	Law of Labour				
FUNDAMENTALS OF MAJOR SPECIALISATIONS				12	

17	Principles of Economic Statistics	X		3	
18	Principles of Accounting	X		3	
19	Economic Law	X		3	
20	Econometrics	X		3	
	MAJOR SPECIALISATIONS			20	
21	Corporate Finance	X		3	
22	International Finance	X		3	
23	Banking Practices I	X		2	
24	Financial Market	X		2	
25	Public Finance I	X		2	
26	Tax	X		2	
27	Principles and Insurance Practices	X		2	
28	International Payment I	X		2	
29	Financial Mathematics	X		2	
	SUPPLEMENTARY COURSEWORK			12	
30	Financial Accounting	X		3	
31	Auditing Cost Accounting Public Investment	X	X	2	Select 02 from 06 subjects
32	Central Bank Behavioural Finance Corporate Management	X X	X	2	
33	Foreign Language	X		5	
	SUB-MAJORS			17	
34	Securities Market	X		2	
35	Commercial Banking Practices	X		2	
36	Security Investment Analysis	X		3	
37	Securities Law	X		2	
38	Portfolio Management	X		2	
39	Banking Practices on Stock Market	X		2	
40	Financial Modeling Derivatives		X	2	Select 01 from 02 subjects
41	Extra Curricular Report	X		2	
	Apprenticeship & Graduation			10	
	TOTAL			120	